

MULTI-CLOUD MANAGED SERVICES

OPERATE, SECURE & OPTIMIZE
YOUR CLOUD PLATFORMS



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An  **abra** company

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MULTI-CLOUD MANAGED SERVICES

The move to an integrated cloud platform brings a host of advantages for your business including increased productivity, intelligence and insights, and world-class security. However, making the transition to a new platform, new licensing model, and new management structure can be complex and time-consuming for an already over-burdened IT team.

Discover a **neway** to operate and optimize your cloud platform.

- Microsoft Azure
- Microsoft 365
- Amazon Web Services
- Google Cloud
- Private Cloud
- A combination of them all

Neway's Multi-Cloud Managed Services enable your organization to unleash the power and value of your cloud investment by providing support, monitoring, management, and proactive advisory services for your cloud-based platforms.

Why Managed Services?

Enhanced Expertise



Even with a well-trained internal IT team, most organizations lack a dedicated expert who specializes in support and maintenance of the various cloud platform environments.

Improved Cost-Effectiveness



Neway's Managed Services specialists proactively monitor your cloud environment, reducing lost revenue caused by downtime, and minimizing expenses for remediating critical technology issues.

Increased IT Team Efficiency



By leveraging managed services for the daily maintenance of your system environment, your in-house IT team can focus on the technological support of your core business activities, dramatically increasing your enterprise's productivity.

Neway's Multi-Cloud Managed Services

Neway provides holistic oversight across your cloud environment leveraging the capability of two fully staffed locations — one in the U.S. and one in Europe. Using our background and experience, we provide:



Personalized advisory and consulting services



Discovery and auditing of all internal and external access and security activity



24x7x365 proactive monitoring and management of your cloud environment including patching and updating of various services



Monthly security checks by evaluating overall security posture for the organization



Ongoing performance monitoring to optimal systems effectiveness



Help desk support to process support tickets and drive response improvement per agreed upon SLA

Learn more at www.neway.cloud

Neway's

SECURITY OPERATIONS

CENTER-AS-A SERVICE

Neway's SOC-as-a-Service offering is an important adjunct to our Managed Services solution and helps you meet the challenges of a disparate mix of security point products. Our offering is an efficient and cost-effective way to protect your business from growing cyber-attacks.

Leveraging the latest in Microsoft technology, Neway offers you an advanced, unified, fully cloud-based SOC to ensure you have the cyber protection you need.

When it comes to dealing with cyberthreats, response time is critical. The Neway SOC solution doesn't just provide you with alerts, but instead addresses and mitigates threats as they happen. As a result response time is dramatically reduced.

Key Components

- 24x7x365 monitoring that ensures ongoing cyber protection
- Comprehensive alert management from detection to resolution
- Centralized Security Information and Event Management (SIEM) deployed directly in your environment so that no data ever leaves your system giving you full visibility to your system and control over your data
- Automated detection and alerts with accelerated remediation to quickly recognize false positives and minimize your involvement to only relevant issues
- Secure email, documents, and sensitive data that you share outside your company
- Vendor agnostic solution supports all major cloud platforms

Benefits

- Detect the presence of adversaries in your system
- Proactively hunt for adversaries to reduce the time they can operate in your environment
- Respond by quickly investigating and determining if the intrusion is an attack or a false alarm
- Recover and restore the confidentiality, integrity, and availability of your workload during and after an attack



Learn more at www.neway.cloud

Neway's Cloud FinOps Cost Optimization

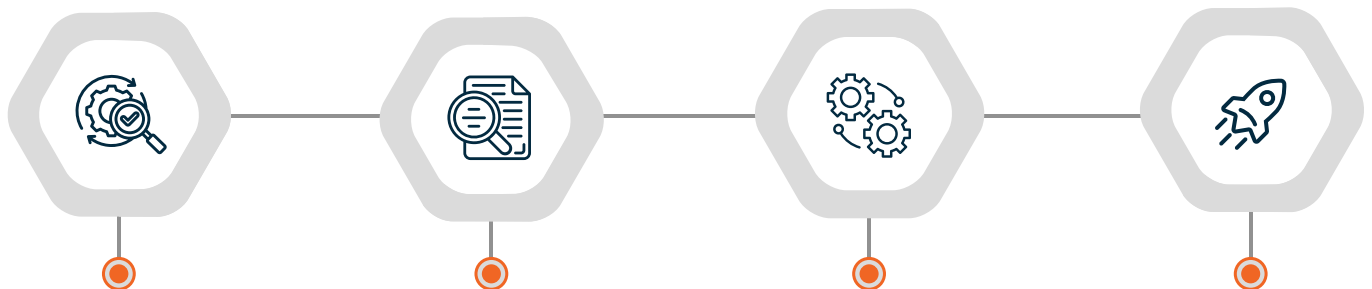
As part of our Managed Services offering, we help you optimize the cost of the cloud services you are using by evaluating your various license agreements and recommending any necessary changes to make sure you pay only for what you need and use. We review your environment monthly to ensure you are maximizing your spend. We also recommend changing services if necessary to ensure you are realizing the best possible cloud pricing and service.

Benefits of a comprehensive FinOps services include:

- Efficient use of your resources to get the most value for your IT spend
- Ensure that you are constantly evaluating your IT services to maximize operations and minimize cost
- Make sure your cloud spending is aligned with your business objectives

Managed Services Approach

Neway's Multi-Cloud Managed Services Approach follows a proven methodology to ensure a successful transition to our Managed Services. Each phase has its own unique tasks and objectives to meet for the transition process.



DISCOVERY PHASE

We outline a set of tasks designed to provide a “base of operations” for the team.

ASSESSMENT PHASE

Our team takes the knowledge and materials obtained during the discovery phase and organizes them into documentation and processes to be used by the operations staff.

OPERATIONAL INTEGRATION PHASE

In this final phase, our team prepares to manage your existing cloud infrastructure. The individuals present in this phase will make up the production or “steady state” team post go live.

"GO LIVE" PHASE

We set the date and time when Neway activates as the Managed Service provider for your environment. At this point Neway becomes focal point of running your IT environment.

Learn more at www.neway.cloud

MICROSOFT-SPECIFIC



SERVICES

As a Microsoft Cloud Solution Provider, Neway will help you streamline your subscription, maximize your entitlements, tap into funding opportunities, and provide cost-saving recommendations.



SECURITY ASSESSMENT

Designed to assist you with identifying and assessing risks in your computing environment employing a holistic approach to measure your security posture by covering topics across people, process, and technology.



TEAMS CALLING AS-A-SERVICE

With the normalization of remote workers, your phone lines and equipment need to be as mobile as you are. Leveraging the power of Teams, Neway provides a fully managed calling solution including handset, DIDs and more on a per user/per month basis.



AZURE CLOUD-AS-A-SERVICE

Neway will fully manage the service uptime, changes, and configuration of your Azure cloud infrastructure. We also offer licensing and subscription reviews, utilization assessments, and cost management programs to help you manage and control your cloud expenditure.

The **neway** ADVANTAGE


About Neway Technologies

Established in 2004, Neway Technologies provides unparalleled expertise across the Microsoft platform on a global scale. Our solutions incorporate delivering measurable business outcomes through innovative solutions leveraging Microsoft technologies and infrastructure solutions, both on-premises and in the cloud, including Security, Microsoft 365, Azure, Teams, SharePoint, and more. Our customers represent a broad range of industries including technology and communications, manufacturing, finance, government, and defense.

- Microsoft Tier 1 Cloud Solution Provider (Direct)
- Azure Expert MSP
- Microsoft Advanced Specializations:
 - » Modernization of Web Applications to Microsoft Azure
 - » Adoption and Change Management
 - » Calling for Microsoft Teams
 - » Meetings and Meeting Rooms for Microsoft Teams
 - » Threat Protection
 - » Windows Virtual Desktop
 - » Information Protection & Governance
- Access to Microsoft funding programs
- FastTrack Ready Partner
- Customized solutions through modular managed services
- Insight into the Microsoft roadmap to help you effectively plan for upgrades and enhancements
- Expertise in Microsoft licensing and subscriptions to help you optimize your entitlement and reduce your overall spend
- Comprehensive architecture, design, deployment, management, and adoption solutions

Microsoft Partner | Azure Expert MSP



 Microsoft Solutions Partner
Digital & App Innovation
Azure

Specialist
Modernization of Web Applications

 Microsoft Solutions Partner
Security

Specialist
Identity and Access Management
Information Protection and Governance
Threat Protection

 Microsoft Solutions Partner
Modern Work

Specialist
Adoption and Change Management
Calling for Microsoft Teams
Meetings and Meeting Rooms for Microsoft Teams

 Microsoft Solutions Partner
Data & AI
Azure

Specialist
Windows Server and SQL Server Migration
Modernization of Web Applications

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